

ITOCHU ENEX CO., LTD.

(TSE Prime, 8133)

FY2025 Financial Results Briefing Materials (and Supplementary Explanatory Materials)

April 30, 2026

Note

We pay close attention to the content of the material, but the Company and information providers will not be liable for any damage caused by errors in the information posted or damage suffered based on the information posted in this material.

The current plans and strategies of the Company posted in this material are forecasts prepared by the Company based on information currently available, and these future forecasts include risks and uncertainties. Accordingly, the actual results may differ materially from the forecasts posted. Please note that the Company does not guarantee the certainty of these forecasts.

- Unless otherwise noted, all the numerical values in this material are based on the International Financial Reporting Standards (IFRS).

Results Highlights

Overview of Consolidated Financial Results for the Fiscal Year Ended March 31, 2026

- **Net profit attributable to ITOCHU ENEX's shareholders** was **16.1 billion yen**, which is 100% of the full-year forecast.
- **Base earnings** (excluding one-off gains/losses) stood at **15.8 billion yen**.
- Net profit attributable to ITOCHU ENEX's shareholders decreased. This was mainly a result of a reactionary decline due to the absence of the strong performance in supply/demand operations in the Industrial Business in the previous fiscal year and one-off gains posted in relation to solar power plants in Power & Utility, as well as a decrease in unit sales of new and used cars and a reduction in gross profit per vehicle in Car-Life.

Net sales

851.1 billion yen (-7.9% year on year)

Operating profit

24.1 billion yen (-10.2% year on year)

Gross profit

91.0 billion yen (-3.7% year on year)

Net profit attributable to ITOCHU ENEX's shareholders

16.1 billion yen (-6.1% year on year)

- 1. Overview of Consolidated Financial Results for the Fiscal Year Ended March 31, 2026**
 - 1) Overview of the Entire Company
 - 2) Overview by Segment
- 2. Progress on Medium-Term Business Plan**
 - 1) Overview and Status of Initiatives
 - 2) Progress in Each Department
- 3. Appendix**

1. Overview of Consolidated Financial Results for the Fiscal Year Ended March 31, 2026

1) Overview of the Entire Company

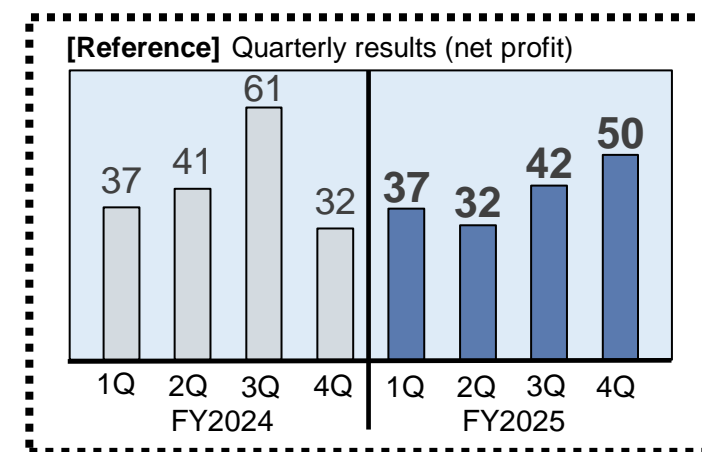
Summary of Financial Results for FY2026

(100 million yen)	FY2024 Results	FY2025 Results	Changes
Net sales	9,245	8,511	-734
Gross profit	944	910	-35
Selling, general and administrative expenses	-706	-694	+13
Loss (gain) related to fixed assets	-9	14	+23
Operating profit	269	241	-28
Share of profit (loss) of investments accounted for using the equity method	18	24	+6
Net profit attributable to ITOCHU ENEX's shareholders	171	161	-10
Ratio of SG&A expenses to gross profit	74.8%	76.2%	1.4 pt deterioration

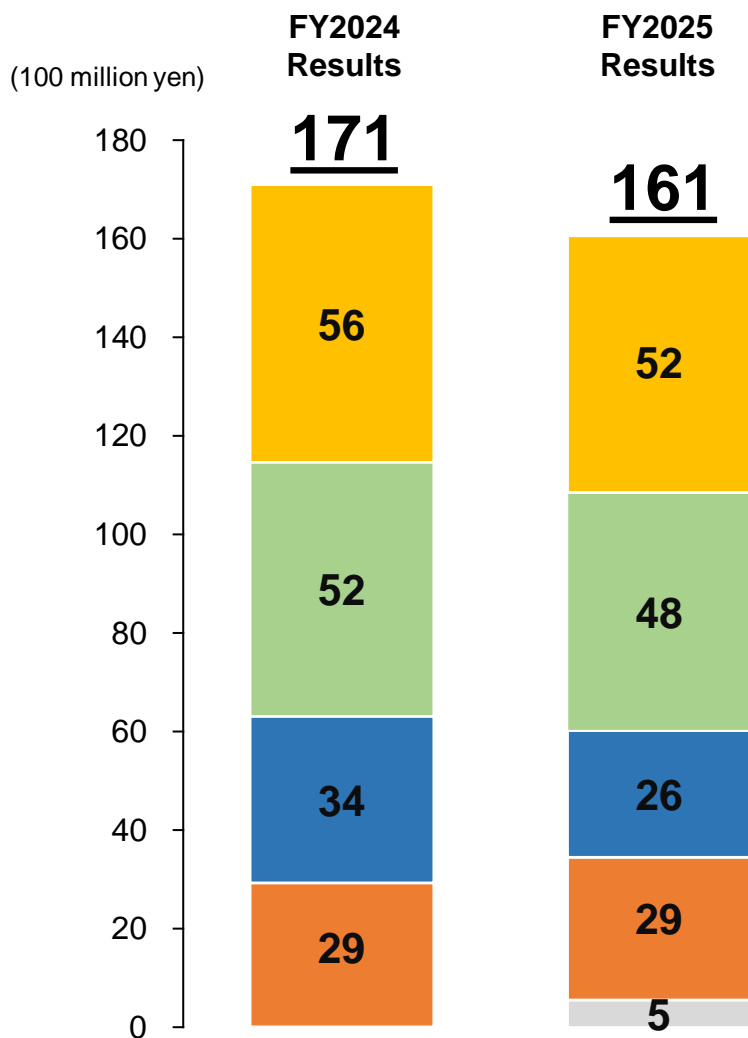
	FY2024 Results	FY2025 Scheduled	Changes
Dividends (yen/share)	62	66	+4

- ❑ **Net profit attributable to ITOCHU ENEX's shareholders was 16.1 billion yen. This represents a 100% achievement rate.**
- ❑ **Base earnings (excluding one-off gains/losses) stood at 15.8 billion yen.**
- ❑ Net profit attributable to ITOCHU ENEX's shareholders decreased. This was mainly a result of a reactionary decline due to the absence of the strong performance in supply/demand operations in the Industrial Business in the previous fiscal year and one-off gains posted in relation to solar power plants in Power & Utility, as well as a decrease in unit sales of new and used cars and a reduction in gross profit per vehicle in Car-Life.
- ❑ **The annual dividend is expected to rise 4.00 yen from that for the previous year, to an ordinary dividend of 66 yen per share.**

FY2025 Plan	Achievement rate
245	99%
160	100%



Net Profit Attributable to the Company's Shareholders by Segment



Major factors for increase/decrease

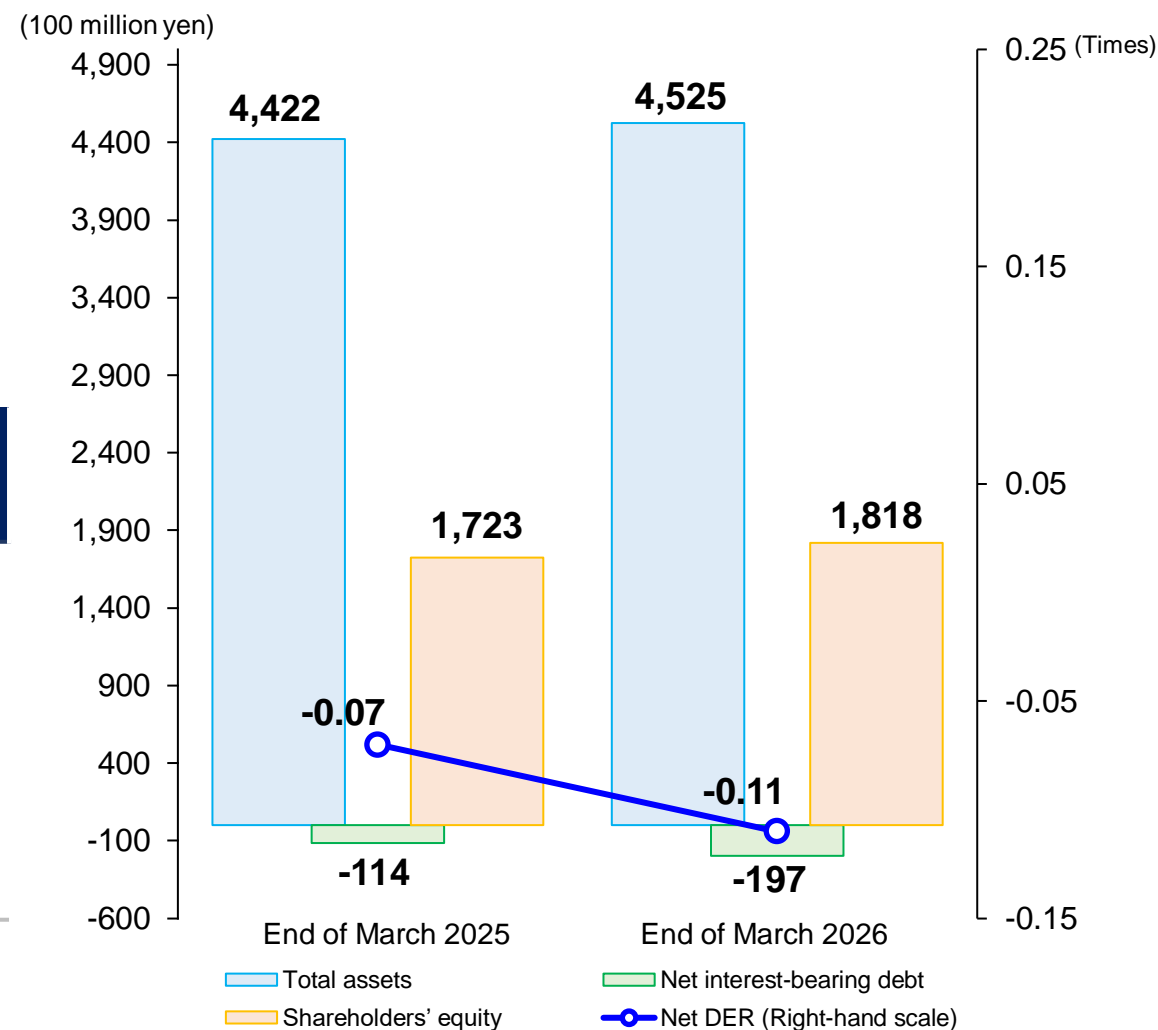
- Car-Life (YoY: -¥400 million, Percent of the plan achieved: 109%)**
 Decreased due to decreases in unit sales of cars and gross profit in the car dealer business.
- Industrial Business (YoY: -¥300 million, Percent of the plan achieved: 103%)**
 Decrease due to the absence of the strong performance in supply/demand operations in the previous fiscal year, despite profit increasing in the industrial gas sales business.
- Power & Utility (YoY: -¥800 million, Percent of the plan achieved: 76%)**
 Decreased chiefly in reaction to one-off gains related to solar power plants recorded in the previous fiscal year.
- Home-Life (YoY: -¥0 million, Percent of the plan achieved: 100%)**
 Decreased due to negative inventory effects, despite improved profit margins in LP gas sales and reduced expenses due to the integration of subsidiaries.
- Common (YoY: +¥500 million)**

Financial Position

Total assets increased due to the solid creation of operating cash flows

- Total assets:** Increased **10.4 billion yen** year on year to **452.5 billion yen** due to the solid creation of operating cash flows.
- Shareholders' equity:** Increased **9.5 billion yen** from the end of the previous year to **181.8 billion yen**, mainly reflecting a rise in net profit.

(100 million yen)	End of March 2025 Results	End of March 2026 Results	Changes
Total assets	4,422	4,525	+104
Net interest-bearing debt	-114	-197	-82
Shareholders' equity	1,723	1,818	+95
Equity ratio	39.0%	40.2%	+1.2 pt
Net DER	-0.07	-0.11	-0.04 pt



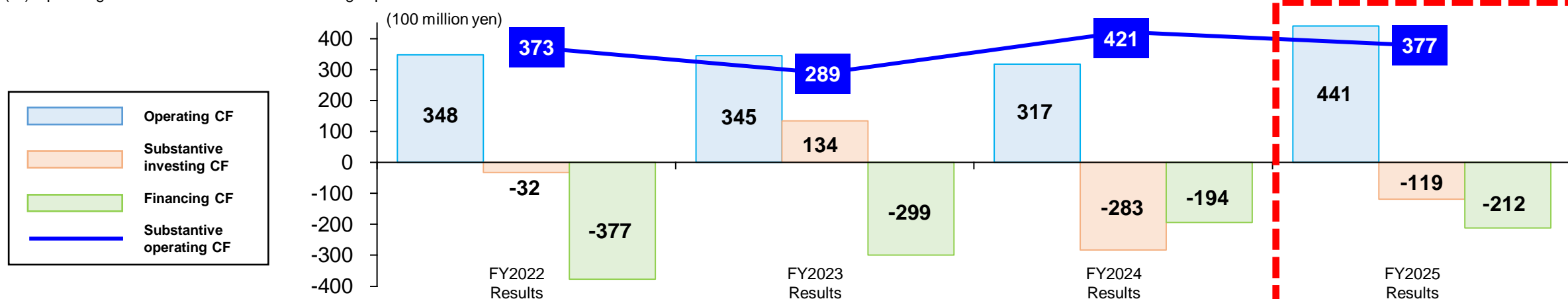
Cash Flows

Continued to create steady and substantive operating cash flows

(100 million yen)	FY2022 Results	FY2023 Results	FY2024 Results	FY2025 Results
Cash flows from operating activities	348	345	317	441
Cash flows from investing activities	-32	-66	-283	-149
Deposits paid to parent company	-	-200	-	-30
Substantive investing cash flows (*1)	-32	134	-283	-119
Cash flows from financing activities	-377	-299	-194	-212
Substantive operating cash flows (*2)	373	289	421	377

(*1) Investing cash flows excluding deposits paid to parent company

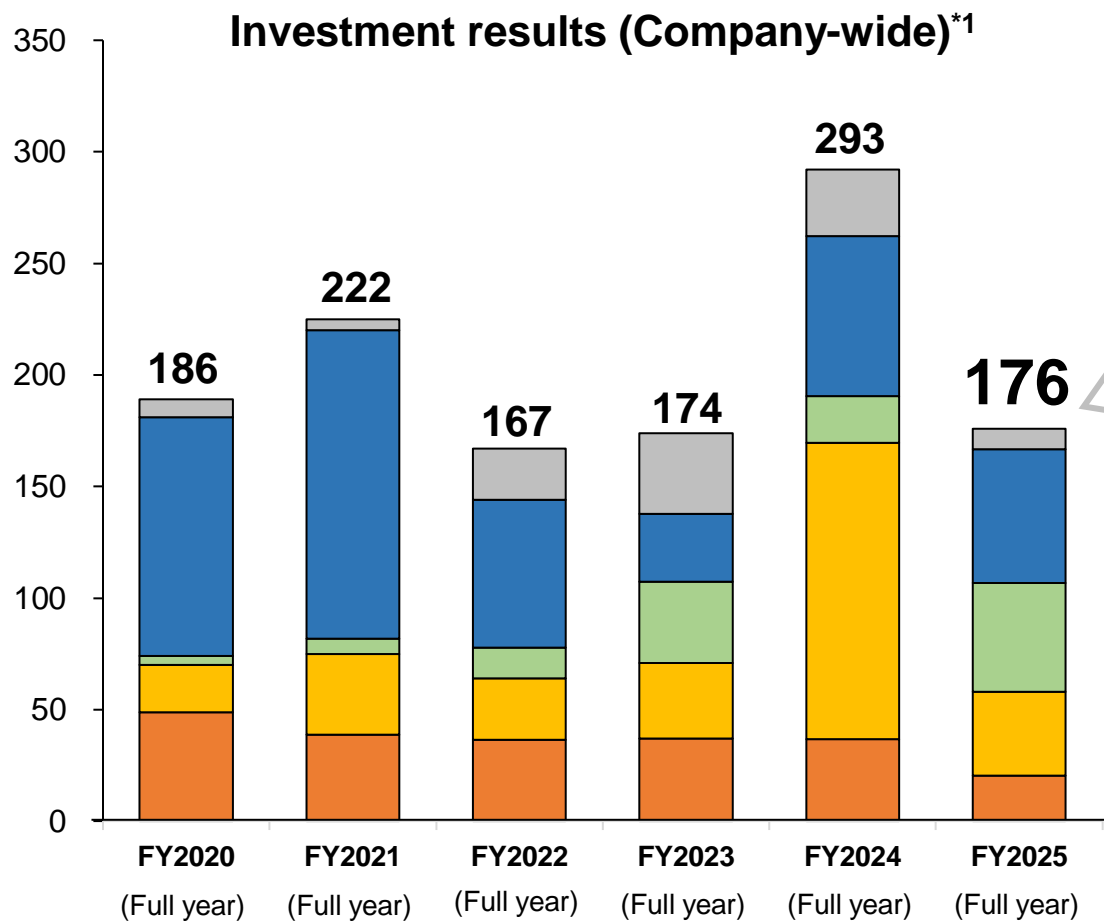
(*2) Operating CF – Increase/decrease in working capital



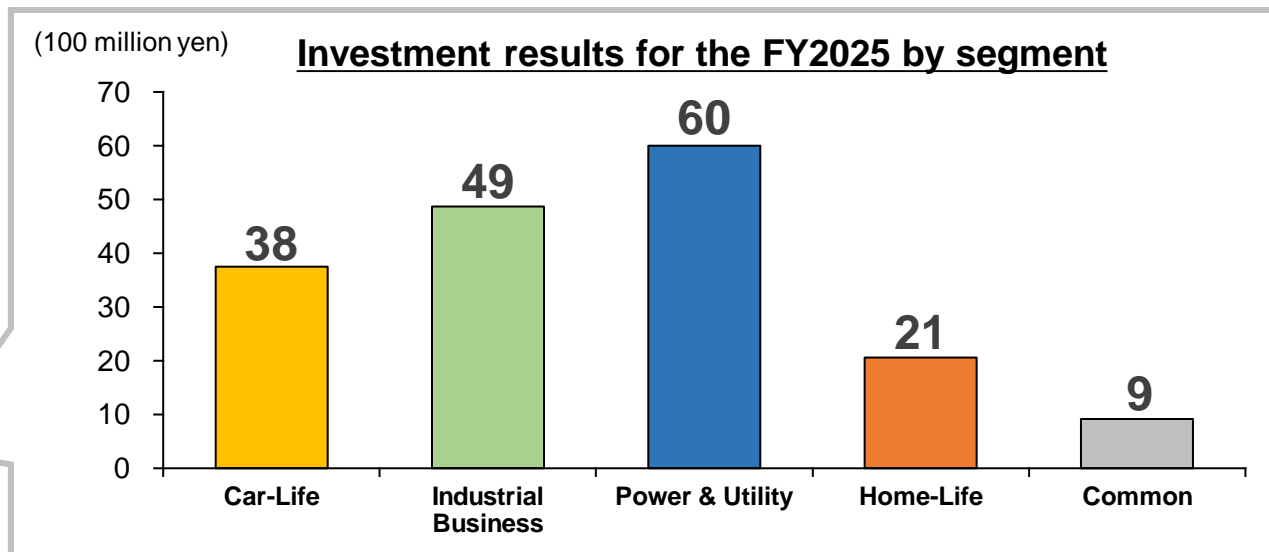
Investment Trends

Expansion of LNG thermal power plants, investment in PV, acquisition of LP gas business rights, etc.

(100 million yen)



(100 million yen)



Major new and strategic investment results

Car-Life	Expansion of the automotive aftermarket, development of a system for taking and placing orders, etc.
Industrial Business	Energy service business, modified asphalt business, etc.
Power & Utility	Expansion of LNG thermal power plants, investment in PV, etc.
Home-Life	Acquisition of LP gas business rights, investment in digital transformation, etc.
Common	-

(*1) This figure represents only cash outflows from investments and does not include cash inflows.

1. Overview of Consolidated Financial Results for the Fiscal Year Ended March 31, 2026

2) Overview by Segment

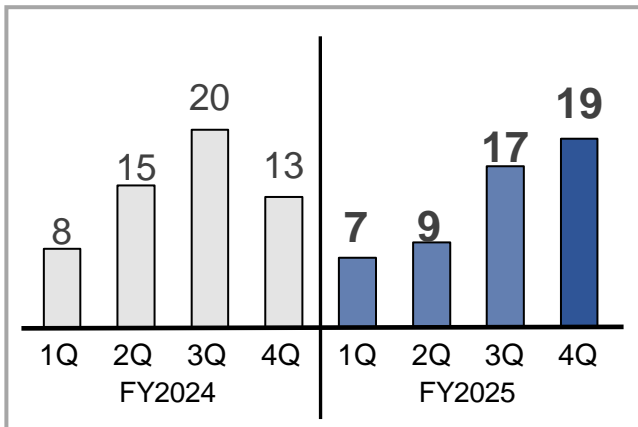
Results by Segment

(100 million yen)		FY2024 Results	FY2025 Results	Changes	Rate of change %	FY2025 Plan	Progress Rate
Company wide	Net sales	9,245	8,512	-732	-7.9%	—	—
	Operating profit	269	241	-28	-10.2%	245	99%
	Net profit attributable to ITOCHU	171	161	-10	-6.1%	160	100%
	ENEX's shareholders						
Car-Life	Net sales	6,300	5,847	-452	-7.2%	—	—
	Operating profit	115	99	-16	-14.1%	—	—
	Net profit attributable to ITOCHU	56	52	-4	-7.6%	48	109%
	ENEX's shareholders						
Industrial Business	Net sales	1,346	1,173	-172	-12.8%	—	—
	Operating profit	69	60	-9	-12.9%	—	—
	Net profit attributable to ITOCHU	52	48	-3	-6.3%	47	103%
	ENEX's shareholders						
Power & Utility	Net sales	776	714	-62	-8.0%	—	—
	Operating profit	58	44	-14	-23.7%	—	—
	Net profit attributable to ITOCHU	34	26	-8	-23.9%	34	76%
	ENEX's shareholders						
Home-Life	Net sales	823	778	-46	-5.5%	—	—
	Operating profit	25	29	+3	+12.8%	—	—
	Net profit attributable to ITOCHU	29	29	-0	-1.0%	29	100%
	ENEX's shareholders						

Car-Life

	FY2024 Results	FY2025 Results	Changes	Major factors for increase/decrease	(100 million yen)	
					FY2025 Plan	Achievement rate
Gross profit	515	498	-17	Profits decreased due to a decline in the number of new and used cars sold and a decrease in gross profit per vehicle in the car dealer business.		
Selling, general and administrative expenses	-419	-416	+3			
Loss (gain) related to fixed assets	-3	16	+19			
Operating profit	115	99	-16			
Net profit attributable to ITOCHU ENEX's shareholders	56	52	-4		48	109%

Quarterly results (net profit)



Profit (loss) of major affiliates	FY2024 Results	FY2025 Results	Changes
ENEX FLEET	29	28	-1
Osaka Car Life Group (The Company's equity 51.95%)	20	12	-8

	End of March 2025	End of March 2026	Changes
Number of CSs*	1,546	1,496	-50

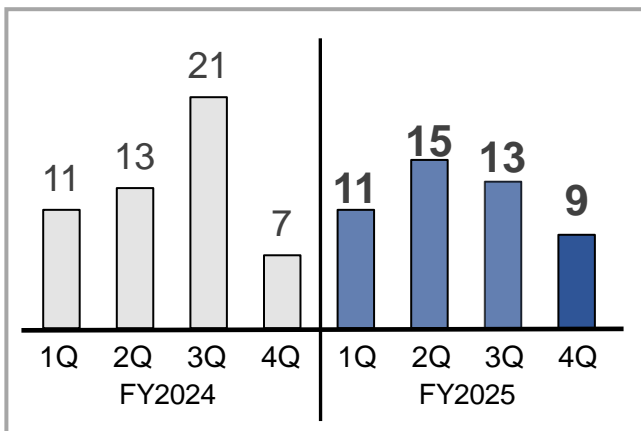
Sales volumes	FY2024 Results	FY2025 Results	Changes
Gasoline (thousand KL)	2,113	2,024	-4%
Diesel oil (thousand KL)	2,788	2,728	-2%
New cars (thousand units)	27	23	-14%
Used cars (thousand units)	20	17	-13%

(*) CS: Stands for car life station, which is a multi-service station offered by the Company.

Industrial Business

	FY2024 Results	FY2025 Results	Changes	Major factors for increase/decrease	(100 million yen)	
					FY2025 Plan	Achievement rate
Gross profit	134	126	-8	Profits decreased due to a downturn in supply/demand operations, where performance had been robust in the previous fiscal year. This outweighed an increase in profit in the industrial gas sales business.		
Selling, general and administrative expenses	-65	-69	-3			
Operating profit	69	60	-9			
Share of profit (loss) of investments accounted for using equity method	5	7	+2			
Net profit attributable to ITOCHU ENEX's shareholders	52	48	-3			47

Quarterly results (net profit)



Profit (loss) of major affiliates

	FY2024 Results	FY2025 Results	Changes
ITOCHU INDUSTRIAL GAS	6	8	+2

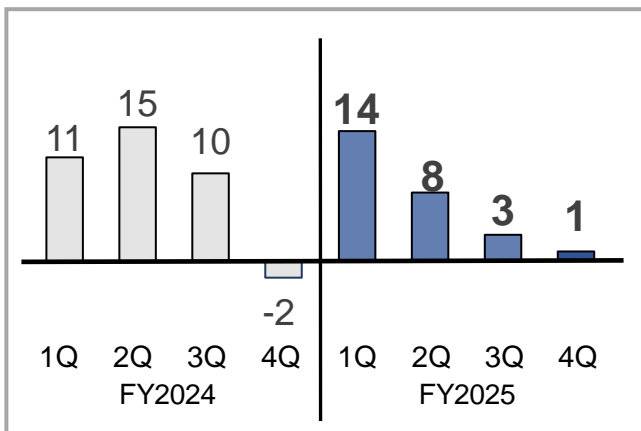
Sales volumes

	FY2024 Results	FY2025 Results	Changes
Heavy fuel oil (thousand KL)	845	713	-16%
Asphalt (thousand tons)	309	315	+2%
Industrial gas (thousand tons)	60	60	+1%

Power & Utility

	FY2024 Results	FY2025 Results	Changes	Major factors for increase/decrease	(100 million yen)	
					FY2025 Plan	Achievement rate
Gross profit	108	102	-6	Profits decreased in reaction to one-off gains related to solar power plants that were recorded in the previous fiscal year.		
Selling, general and administrative expenses	-62	-61	+1			
Operating profit	58	44	-14			
Share of profit (loss) of investments accounted for using equity method	-2	1	+3			
Net profit attributable to ITOCHU ENEX's shareholders	34	26	-8		34	76%

Quarterly results (net profit)



Profit (loss) of major affiliates

	FY2024 Results	FY2025 Results	Changes
ENEX Electric Power Group	13	10	-3
ENEX LIFE SERVICE	9	9	+0
Tokyo Toshi Service Company (The Company's equity 66.6%)	6	7	+1
Oji-Itochu Enex power retailing Co., Ltd. (The Company's equity 60.0%)	3	4	+1

Number of customers (in thousands)

	End of March 2025	End of March 2026	Changes
Number of power supply destinations (company-wide total)	311	318	+7

Sales volumes

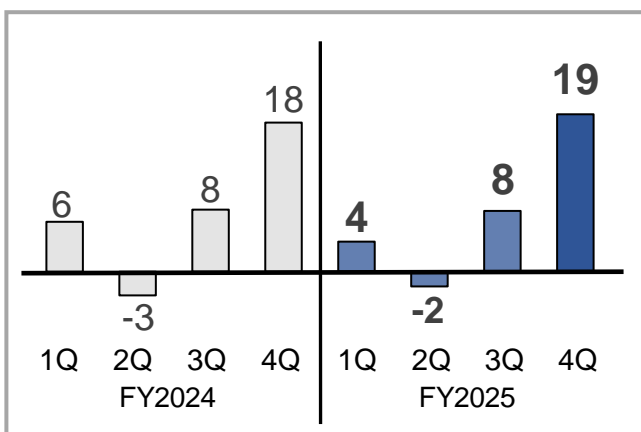
	FY2024 Results	FY2025 Results	Changes	
Electricity Retail (GWh)*	2,327	2,847	+22%	
Breakdown	Sales of high voltages*	1,214	1,748	+44%
	Sales of low voltages*	1,113	1,100	-1%
Heat quantity (TJ)	1,332	1,315	-1%	

* Electricity retail includes agency quantity.

Home-Life

	FY2024 Results	FY2025 Results	Changes	Major factors for increase/decrease	(100 million yen)	
					FY2025 Plan	Achievement rate
Gross profit	188	184	-4	Profits decreased due to inventory effects, particularly at equity-method affiliates, on lower LP gas import prices, despite the improved profit margins in the LP gas sales business and the reduction in expenses with the integration of subsidiaries.		
Selling, general and administrative expenses	-163	-158	+5			
Operating profit	25	29	+3			
Share of profit (loss) of investments accounted for using equity method	18	15	-3			
Net profit attributable to ITOCHU ENEX's shareholders	29	29	-0			29

Quarterly results (net profit)



Profit (loss) of major affiliates

	FY2024 Results	FY2025 Results	Changes
ITOCHU ENEX HOME-LIFE	14	16	+2
ECORE (The Company's equity 51%)	7	6	-2
ENEARC (The Company's equity 50%)	10	7	-2
JAPAN GAS ENERGY (The Company's equity 20%)	7	5	-1

Number of customers (1,000)

	End of March 2025	End of March 2026	Changes
Number of customers under direct LP gas supply contracts	575	568	-7

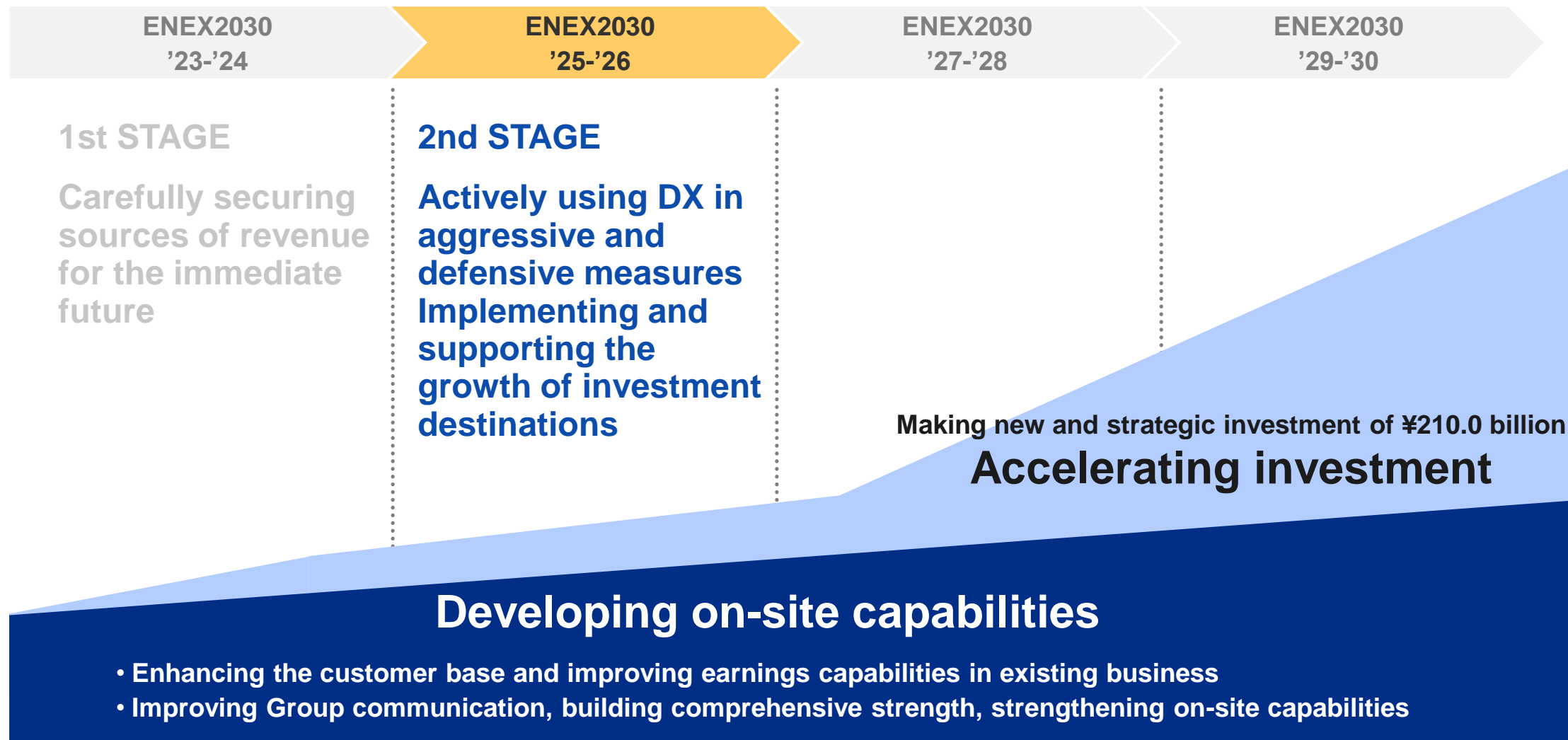
Sales volumes

	FY2024 Results	FY2025 Results	Changes
LP gas (thousand tons)	416	408	-2%

2. Progress on Medium-Term Business Plan

1) Overview and Status of Initiatives

ENEX2030 “To Create Driving Force Of Life”



Generally, all KPIs are on track. Although net profit decreased from the previous fiscal year, base earnings excluding one-off gains/losses increased.

We will continue to strengthen our on-site capabilities and execute new and strategic investments to achieve the ENEX2030 Medium-term Business Plan.

Financial Indicators

	'25 - '26 Plan	'25 Results	Evaluation
Net profit	¥16.0 billion each fiscal period	¥16.1 billion (Base earnings ¥15.8 billion)	<ul style="list-style-type: none"> ✓ Achieved the plan ✓ Includes one-off gains/losses of +0.3 billion yen.
Substantive operating CF	¥38.0 billion each fiscal period	¥37.7 billion	<ul style="list-style-type: none"> ✓ Slightly below plan due to selective investments, but generally in line with plan.
ROE	Approx. 9.0% each fiscal period	9.1%	<ul style="list-style-type: none"> ✓ Plan achieved, supported by net profit.
New and strategic business investment	¥50.0 billion cumulative	¥10.8 billion	<ul style="list-style-type: none"> ✓ Investments executed selectively. ✓ Aiming to achieve the cumulative two-year plan.

We have been implementing the initiatives steadily in line with the plan.
We will continue to focus on strengthening on-site capabilities and executing new and strategic investments to achieve ENEX2030.

Developing on-site capabilities

Implementation of new and strategic investments

Offense

Sales activities using DX

- ✓ Increased the efficiency of sales and reduced operational workload through the EneStore online shop for vehicle-related products
- ✓ Launch of the Ekotomall housing equipment e-commerce website

New and strategic areas

- ✓ Increasing LNG engine capacity to enhance supply stability and supply/demand adjustment capabilities
- ✓ Strengthening the marine fuel business through in-house logistics
- ✓ Strengthening the foundation of the mobility-related business

Defense

Strengthening consolidated group business management

- ✓ Enhancement of Group governance, risk management, and operating company management
- ✓ Improvement of operational efficiency and standardization using the new ERP system

Promoting portfolio management

- ✓ Further refinement of business-specific investment strategies and optimization of investment criteria
- ✓ Strengthening the management of the KPIs of investment destinations

For fiscal year 2026, we aim to achieve a net profit of 16.5 billion yen, exceeding the 15.8 billion yen in core earnings (excluding one-time gains and losses) recorded in fiscal year 2025. We plan to accelerate new and strategic investments, targeting a cumulative total of 50 billion yen over the two-year period.

Financial Indicators

	'25-'26 Plan	'25 Results	'26 Plan	Policy
Net profit	¥16.0 billion each fiscal period	¥16.1 billion base earnings ¥15.8 billion	¥16.5 billion base earnings ¥16.5 billion	✓ We aim to achieve 16.5 billion yen, exceeding both our initial plan and the previous fiscal year's results
Substantive operating CF	¥38.0 billion each fiscal period	¥37.7 billion	¥38.0 billion	✓ We will continue to aim for stable cash flow generation
ROE	Approx. 9.0%	9.1%	9.0%	✓ Aiming to achieve our targets for two consecutive fiscal years
New and strategic investments	Making new and strategic investment of ¥50.0 billion	¥10.8 billion	¥39.2 billion	✓ We will accelerate new and strategic investments and aim to achieve our targets over the two-year period

ENEX2030 '25 - '26: Shareholder Return Policy

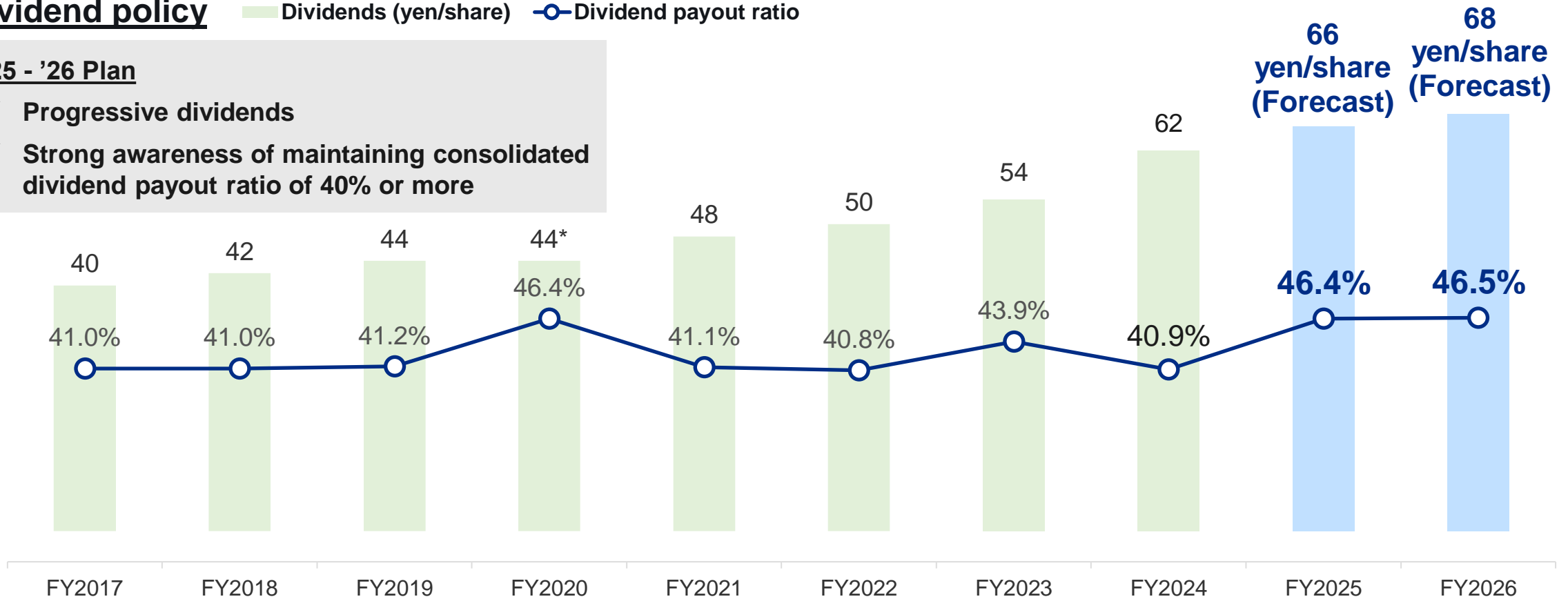
We plan to provide shareholder returns through progressive dividends with a consolidated dividend payout ratio of 40% or more.

Shareholder Returns

Dividend policy ■ Dividends (yen/share) ○ Dividend payout ratio

'25 - '26 Plan

- ✓ Progressive dividends
- ✓ Strong awareness of maintaining consolidated dividend payout ratio of 40% or more



* In FY2020, a memorial dividend of 6 yen/share was separately paid (consolidated dividend payout ratio figures include the memorial dividend)

The goal is to achieve all items by FY2030

Engagement index and training investment per employee added as non-financial indicators from FY2026.

Financial Indicators		
	FY2030	FY2025
Net profit	¥20.0 billion or more	¥16.1 billion
Substantive operating CF	¥45.0 billion	¥37.7 billion
ROE	9.0% or more	9.1%
New and strategic business investment	¥210.0 billion (Cumulative total for FY2023 to FY2030)	¥38.2 billion (Cumulative total for FY2023 to FY2025)

Non-financial Indicators		
	FY2030	FY2025
GHG emissions	50% reduction or more <small>(comparison with FY2018, Scopes 1 and 2)</small>	Down 37% <small>(FY2024 Results*)</small>
Ratio of female hires	30% or above	29%
Percentage of female managers	10%	3.0%
Ratio of childcare leave taken by male employees	80% or more	100%
Engagement Index	70%	67.7%
Training investment per employee	¥200 thousand	¥130 thousand

Added

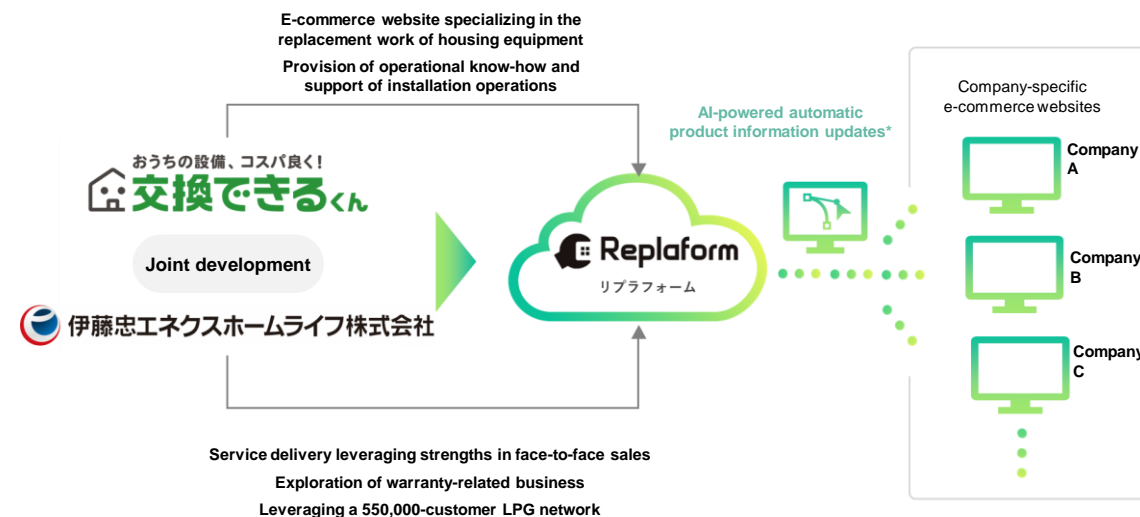
* FY2025 is being tabulated

Strengthening the Foundation of the Marine Fuel Business through In-house Logistics



- Acquired shares of Kanmon Kaiun K.K. (currently ENEX Marine Connect Co., Ltd.), which has been responsible for supplying marine fuel in the Kyushu area
- Aimed to further expand the marine fuel sales business by bringing logistics operations in house and streamlining and digitalizing them.

Expanding the Housing Equipment E-commerce Business using DX



- Launched Replaform, an e-commerce platform for housing equipment
- Aimed to further expand customer acquisition opportunities through DX, leveraging sales expertise and commercial distribution channels in the areas of housing equipment and gas appliances

Strengthening the Foundation of the Power Business By Increasing LNG Engine Capacity



- Installed two new LNG engine power generation equipment (total: 15.6 MW)
- Aimed to leverage the flexibility of gas engines to provide supply and adjustment capabilities to electricity markets and expand related revenue opportunities

Building a New Vehicle Distribution Model through WECARS Partners



- WECARS Co., Ltd. is strengthening its organizational foundation and brand to establish a trusted used car market
- Rolled out WECARS Partners* to build a new vehicle distribution model leveraging WECARS's nationwide network and community-based WECARS stores

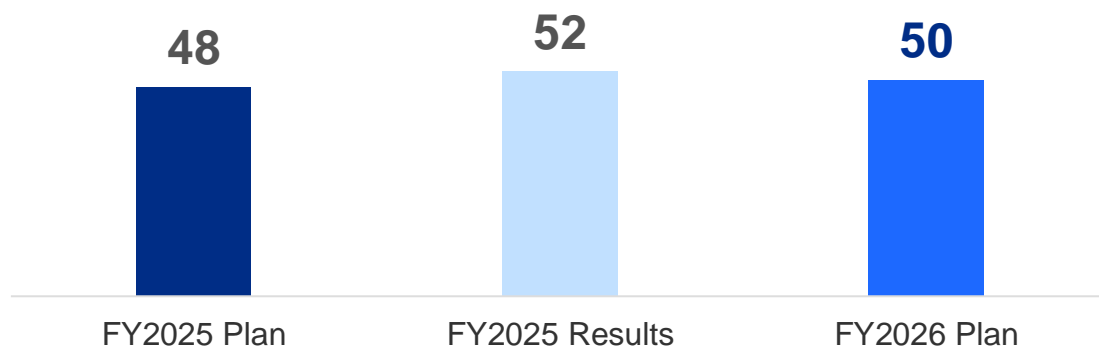
* WECARS Partners is WECARS's used car distribution scheme for WECARS stores.

2. Progress on Medium-Term Business Plan

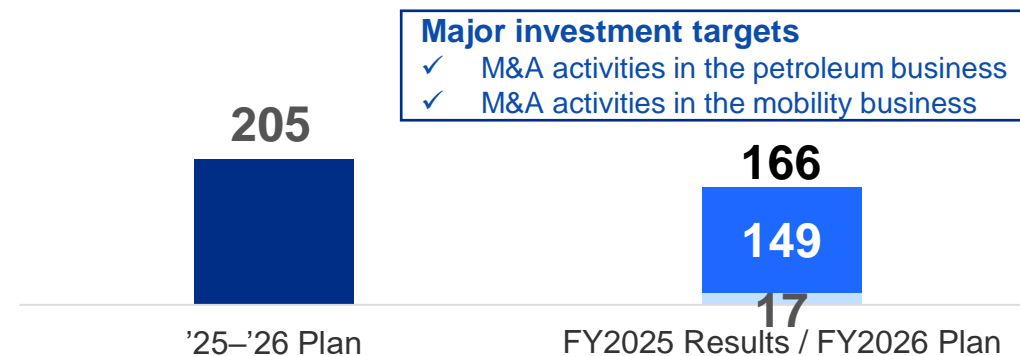
2) Progress in Each Department

FY2026 Business Policy Refining on-site capabilities and proactively investing in petroleum and mobility

Net profit (100 million yen)



New and strategic investment (100 million yen)



FY2026: Key Initiatives

Developing on-site capabilities

- ✓ Expand the customer base through the EneStore online vehicle-related product shop
- ✓ Acquire new customers and strengthen Group synergies by leveraging sales operations
- ✓ Strengthen human resource development and provide store functions through cross-functional collaboration between petroleum and mobility businesses

Offense

Defense

- ✓ Optimize assets and ensure risks are managed appropriately
- ✓ Strengthen Group management by optimizing assets, personnel, and costs
- ✓ Reinforce legal compliance frameworks through ongoing awareness initiatives and enhanced monitoring

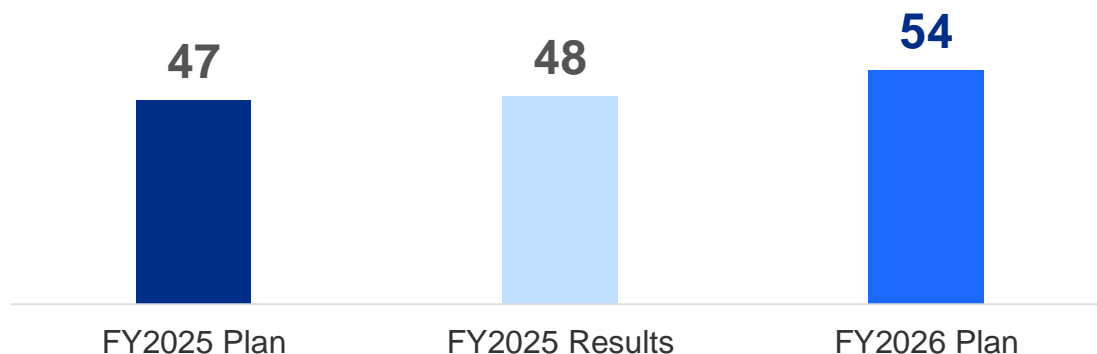
Implementation of new and strategic investments

- ✓ Transform used car distribution centered on the Group's mobility-related business
- ✓ Invest to expand the mobility business domain
- ✓ Strengthen alliances with petroleum distribution business operators
- ✓ Strengthen the allocation of personnel involved in investment execution
- ✓ Establish and strengthen the system for continuous follow-up on projects after investment
- ✓ Further increase operational efficiency by converting petroleum business sites to self-service and consolidating them

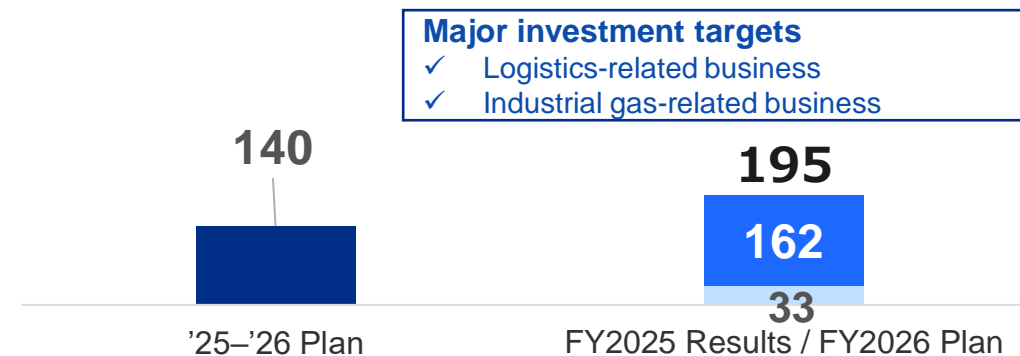
FY2026 Business Policy

Business opportunities for growth to be gained through logistics and DX

Net profit (100 million yen)



New and strategic investment (100 million yen)



FY2026: Key Initiatives

Developing on-site capabilities

- ✓ Expand sales of environmental products through enhanced logistics
- ✓ Increase sales of fuel cards for corporate customers through DX of sales

Implementation of new and strategic investments

- ✓ Proactively invest in logistics-related businesses in Japan and overseas
- ✓ Proactively invest in industrial gas-related businesses

Offense

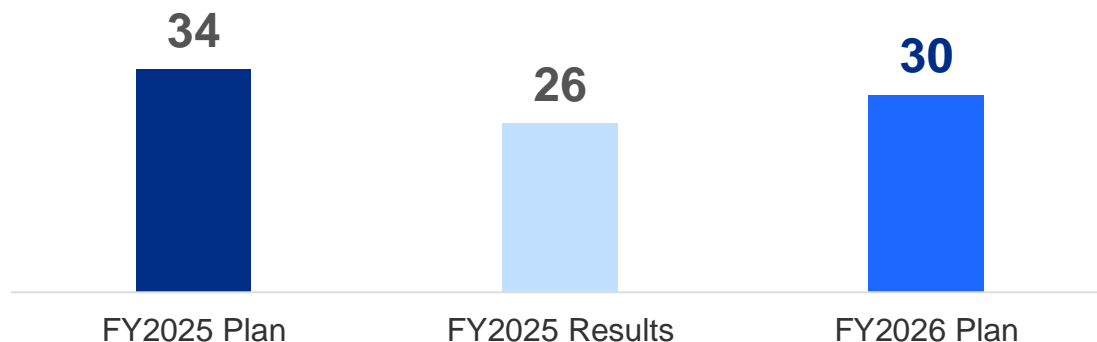
Defense

- ✓ Maximize synergies with ENEX Marine Connect Co., Ltd.
- ✓ Establish and strengthen industrial gas container inspection plants

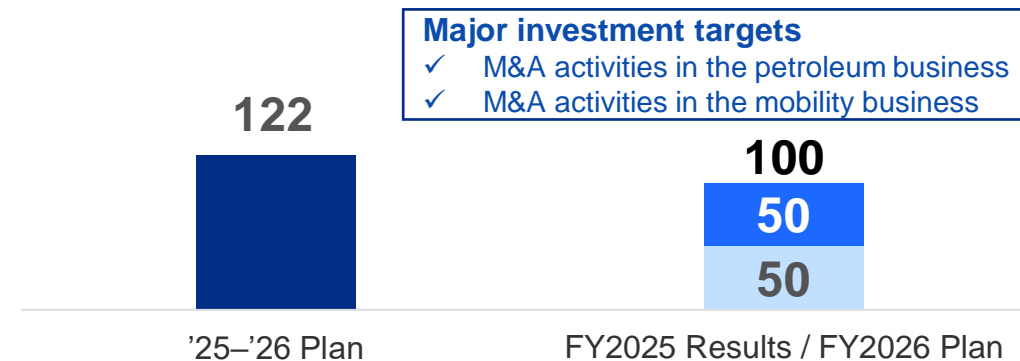
- ✓ Pursue greater synergy with investment destinations
- ✓ Steadily invest in the energy service business

FY2026 Business Policy Expanding the customer base and creating and strengthening the revenue portfolio

Net profit (100 million yen)



New and strategic investment (100 million yen)



Major investment targets

- ✓ M&A activities in the petroleum business
- ✓ M&A activities in the mobility business

FY2026: Key Initiatives

Developing on-site capabilities

- ✓ Strengthen and optimize sales strategies aligned with customer needs
- ✓ Expand sales channels and enhance services through partnerships

Implementation of new and strategic investments

- ✓ Invest in power sources to increase supply/demand adjustment capabilities
- ✓ Promote recurring revenue-type investments leveraging regional infrastructure

Offense

Defense

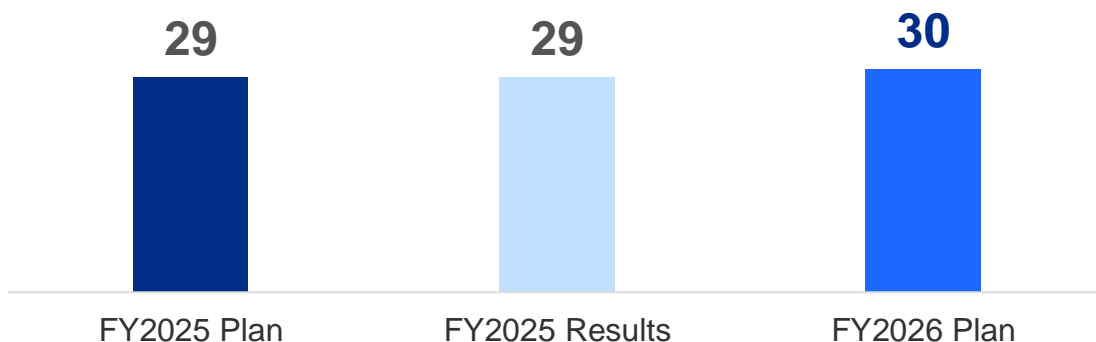
- ✓ Strengthen the resilience of earnings in the face of price and market fluctuation risks
- ✓ Maximize the value of power sources through the optimal utilization of various electricity markets

- ✓ Generate revenue from integrated service offerings, including electricity retail support services
- ✓ Expand functions in the heat supply domain and invest in digital transformation

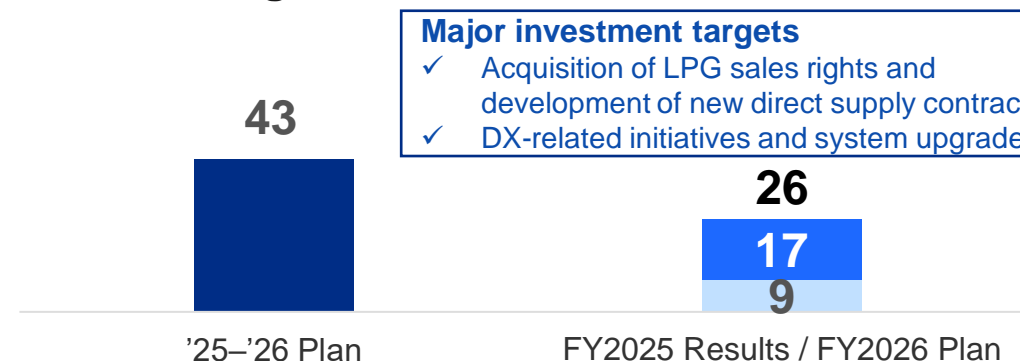
FY2026 Business Policy

Reinforcing the customer base and Group network

Net profit (100 million yen)



New and strategic investment (100 million yen)



FY2026: Key Initiatives

Developing on-site capabilities

- ✓ Acquire new customers by leveraging DX and engaging in face-to-face sales
- ✓ Offer subscriptions to highly functional products and strengthen electricity sales

Implementation of new and strategic investments

- ✓ Strategic investments for business restructuring
- ✓ Strengthen security and logistics through DX

Offense

Defense

- ✓ Enhance trust and reliability through pricing structures and a Code of Conduct in line with the revision of regulations.
- ✓ Implement system for security operations, redevelop and expand education plans

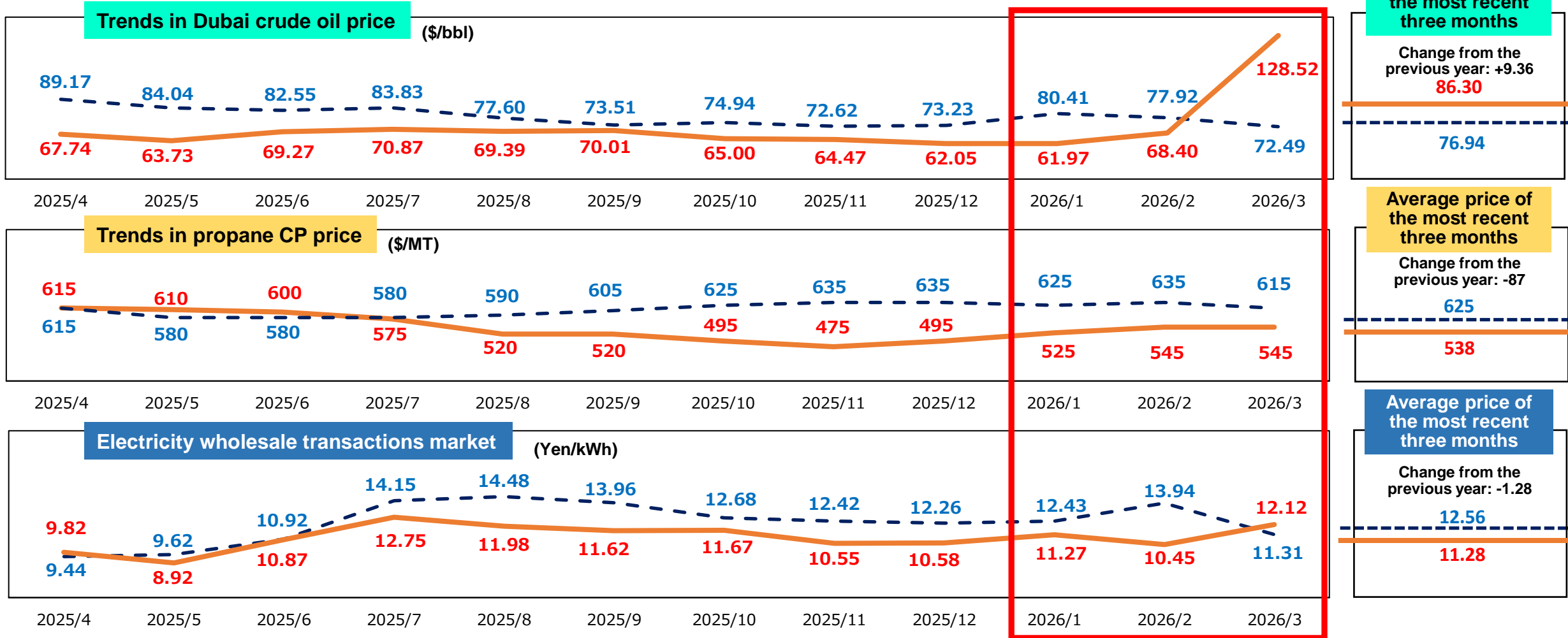
- ✓ Build a bold and precise system for driving investment
- ✓ Inexhaustibly pursue synergy with alliance partners

3. Appendix

(Reference) Market Trends

While CP prices and electricity prices remained stable, crude oil prices rose in March

— Most recent 1 year (Apr. 2025 - Mar. 2026) - - - - - Year ago value



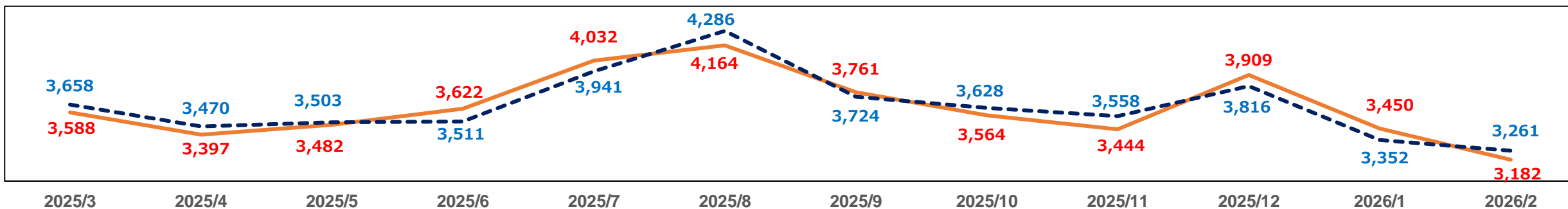
Appendix

[Reference] Sales of gasoline and diesel oil in Japan (national statistics)

Monthly sales volume of gasoline

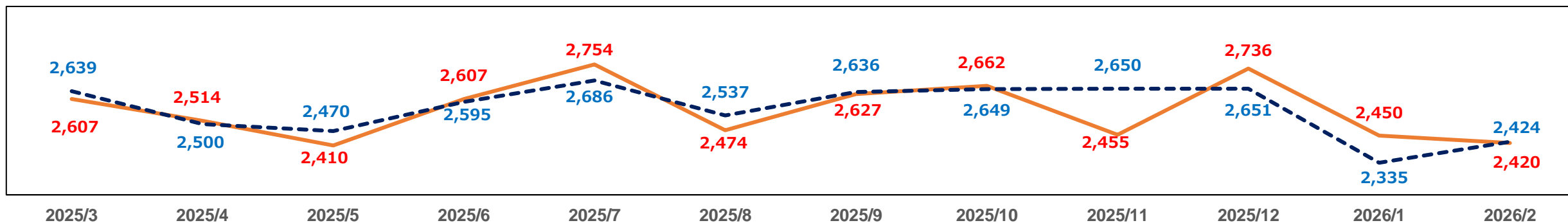
Unit: Thousand kiloliters

— Most recent 1 year (Mar. 2025 - Feb. 2026) - - - - Year ago value



Monthly sales volume of diesel oil

Unit: Thousand kiloliters



* Created based on statistics from the Ministry of Economy, Trade and Industry

Appendix

[Reference] Monthly sales volume of LP gas (March to February, national statistics)

Unit: Thousand tons

	March			April			May			June			July			August		
	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes
For household and business use	727	728	+0%	616	616	+0%	515	522	+1%	437	456	+5%	444	425	-4%	364	351	-4%
For cars	28	28	-1%	27	26	-4%	27	27	-1%	27	28	+2%	32	31	-3%	31	29	-5%
Total	755	756	+0%	644	642	-0%	542	549	+1%	464	484	+4%	475	455	-4%	395	381	-4%

	September			October			November			December			January			February			Total		
	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2025	2026	Changes	2025	2026	Changes	Year ago value	Most recent 1 year	Changes
For household and business use	377	394	+5%	494	483	-2%	563	581	+3%	767	813	+6%	793	786	-1%	737	733	+0%	6,833	6,888	+1%
For cars	29	29	+1%	31	27	-14%	28	26	-7%	29	29	+0%	26	25	-3%	25	24	-5%	342	330	-3%
Total	406	423	+4%	525	510	-3%	591	607	+3%	796	842	+6%	819	811	-1%	762	757	-1%	7,175	7,219	+1%

* Created based on statistics from Japan LP Gas Association

Appendix

**[Reference] Monthly sales of new cars (Standard-sized cars, compact cars and kei (light) cars)
(April to March, national statistics)**

Unit: Thousand units

	April			May			June			July			August			September		
	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes
Standard-sized and compact cars	182	191	+5%	177	178	+1%	211	217	+3%	230	221	-4%	180	160	-11%	240	230	-5%
Kei cars	77	96	+25%	85	92	+8%	101	112	+11%	109	106	-3%	91	89	-2%	126	128	+2%
Total	259	287	+11%	261	269	+3%	312	329	+6%	339	326	-4%	271	249	-8%	366	357	-2%

	October			November			December			January			February			March			Total		
	2024	2025	Changes	2024	2025	Changes	2024	2025	Changes	2025	2026	Changes	2025	2026	Changes	2025	2026	Changes	Year ago value	Most recent 1 year	Changes
Standard-sized and compact cars	231	214	-7%	222	202	-9%	185	182	-2%	217	200	-8%	234	211	-10%	288	265	-8%	2,598	2,471	-5%
Kei cars	106	114	+7%	108	105	-3%	96	96	+1%	112	108	-3%	120	117	-3%	133	142	+7%	1,263	1,305	+3%
Total	338	328	-3%	331	307	-7%	280	278	-1%	328	308	-6%	355	329	-7%	421	408	-3%	3,725	3,836	+3%

* Compiled based on statistical data issued by the Japan Automobile Dealers Association and the Japan Light Motor Vehicle and Motorcycle Association

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